

Other websites to help you find opportunities

Arizona Hispanic Chamber of Commerce

www.azhcc.com

Greater Phoenix Black Chamber of Commerce

www.phoenixblackchamber.com

American Indian Chamber of Commerce

www.aiccaz.org

Asian Chamber of Commerce

www.asianchamber.org

Associated Minority Contractors of America

www.amcaaz.com

Grand Canyon Minority Supplier Development Council

www.gcmsdc.org

Arizona Small Business Development Centers

www.dist.maricopa.edu/sbdc

Arizona Minority Business Development Center

www.azmbdc.org

Governor's Office of Equal Opportunity

www.governor.state.az.us/eop/ind.html

Arizona Department of Commerce

www.azcommerce.com/smallbusiness/default.asp

Arizona Registrar of Contractors

www.rc.state.az.us

ADOT Contracts and Specifications

www.azdot.gov/ABOUT/cns/index.htm

ADOT Engineer Consultant Section

http://www.azdot.gov/ABOUT/ecs/index.htm

Arizona Enterrpise Procurement Services

Www.azeps.az.us/BusinessInfo

USDOT Office of Small Disadvantaged Business Utilization

http://osdbuweb.dot.gov

U\$ \$mall Business Administration

www.sba.gov

Arizona Department of Transportation

Partnering Through Diversity





Scoot on over to the DBE Supportive Services Office and ask about the all the services they have to offer!!!!!

Civil Rights Office

Lisa Wormington, Administrator
1135 N. 22nd Avenue, 2nd Floor
Phoenix, AZ 85007
(602) 712-7761
Fax: (602) 712-3711
http://www.azdot.gov/ABOUT/CRO/Index.htm

DBE Supportive Services Program

Ralph (Gonz) Gonzales, Program Manager
Email: rgonzales@azdot.gov
Jamie Graves, Program Specialist
Email: igraves2@azdot.gov

AZ UCP DBE Website

www.azdbe.com



DBE Supportive Services Program



Highway Construction & Design



Public Involvement

The DBE Supportive Services Mission

Required by 23 CFR, Chapter I, Part 230, the DBE Supportive Services Program was developed to level the playing field for Disadvantaged Business Enterprises (DBE), to help remove barriers, and assist the development of firms to compete successfully in the marketplace outside the DBE program. Specifically, the services recommended are:

- (1) Services relating to identification, prequalification, and certification assistance, with emphasis on increasing the total number of legitimate minority business enterprises participating in the Federal-aid highway program;
- (2) Services in connection with estimating, bidding, and technical assistance designed to develop and improve the capabilities of minority businesses and assist them in achieving proficiency in the technical skills involved in highway construction;
- (3) Services designed to develop and improve the immediate and long-term business management, recordkeeping, and financial accounting capabilities;
- (4) Services to assist minority business enterprises to become eligible for and to obtain bonding and financial assistance:
- (5) Services relating to verification procedures to ensure that only *bona fide* minority business enterprises are certified as eligible for participation in the Federal-aid highway program;
- (6) Follow-up services to ascertain the outcome of training and assistance being provided; and
- (7) Other services which contribute to long-term development, increased opportunities, and eventual self-sufficiency of minority business enterprises.

By identifying the needs of the DBE community and becoming a proactive force, the ADOT DBE Support Services Program is evolving into a responsible and viable tool in the development of DBE firms in Arizona.

By offering assistance in a number of areas, the DBE Supportive Services Program makes the impact it was designed for—Make Minority and Women-Owned Businesses competitive and self sufficient businesses in their industry.



<u>Training</u>

Once identified, the Supportive Services Program will coordinate specific training in the area needed. This training will contain material pertinent to the needs of the DBE community and will be given by people who know what they are talking about!

For instance, qualifying and obtaining bonding may be the hot issue of the day. The Supportive Services people will then either put together a workshop on bonding or coordinate a "one-on-one" session. Either way, those sessions will be facilitated by someone knowledgeable in the process of becoming qualified and obtaining the bonding needed...A CONTRACTOR WHO HAS BEEN THROUGH IT!!!!

Another example is small business accounting procedures or payroll have been identified as a need for DBE firms. The Supportive Services people may then contract a consultant knowledgeable in small business practices to perform that training.

The training that the Supportive Services coordinate will also be given where its needed. They will be scheduled regionally throughout Arizona and not just in Phoenix.

So, whether in a classroom setting or one-on-one, put the Supportive Services folks to work for you!



Certification

Another important requirement for the Supportive Services Program is to recruit companies that are interested in applying and qualified to be certified as Disadvantaged Business Enterprises.

Once identified, the Supportive Services can and will assist the business owner in the preparation of certification documents that will help their firm in becoming certified by ADOT and with the Cities of Phoenix and Tucson as well.

The benefits of being certified are numerous. It can mean being included on federally-funded highway construction and design projects. It can also mean free advertising, job referrals, just to name a few.

What certification won't get you is a free ride. Just like anything else in business, and no matter what industry, it takes hard work, patience and perseverance to succeed. The good news is with Supportive Services, you don't have to go it alone!!!

Other Services

Other services offered by Supportive Services are:

Free plans checkout service; if a DBE is interested in an ADOT project, they can check out plans and specifications for that project at no cost and keep them for 7 days!

Internet Access; a DBE firm needing internet access to locate project opportunities can now come to the Supportive Services office to use a computer dedicated for that purpose.

Mediation Services; if a DBE firm is having contract problems and need a neutral party to assist in resolving the problem, the Supportive Services can help or find someone who can!

DBE Directory; now available to all DBE firms and prime contractors alike. Get your information to the people who need and want It the most.

Quarterly Newsletter; find out what's going on in the Arizona DBE community. Company highlights, bid ads, networking events, general information, etc.